

CONSULATE GENERAL OF INDIA
SAN FRANCISCO
MONTHLY COMMERCIAL REPORT September - October 2018

TRADE NEW HIGHLIGHTS – SEPTMBER -OCTOBER 2018

1. Anita Malik Running for Congress, Hopes to 'Bring Change' to Arizona's 6th District

Anita Malik, an Indian American entrepreneur, has given up an executive position at a Phoenix, Ariz., company to bring about change to the state's 6th Congressional District. Malik, who has a bachelor's degrees in computer information systems and finance from Arizona State University and a master's in broadcast journalism from the University of Southern California, said she has always been interested in politics, though her earlier plans to run for office may have had a different trajectory.

2. US Congressional delegation to visit India to discuss space, cybersecurity

A bipartisan Congressional delegation is scheduled to visit India next week to discuss key issues of cyber security and space co-operation. The delegation comprising of 11 lawmakers is being led by Congressman Lamar Smith, who is Chairman of the powerful House Committee on Science, Space and Technology. During his four-day India trip beginning October 15, the delegation would visit Bangalore and New Delhi. Under Secretary McKinney to Lead USDA Trade Mission to India - U.S. Department of Agriculture (USDA) Under Secretary for Trade and Foreign Agricultural Affairs Ted McKinney will lead an agribusiness trade mission to India Oct. 27-Nov. 3. Making his first international trip as Under Secretary, McKinney will head a delegation of approximately 50 businesses, trade association and state government leaders who are seeking to grow U.S. agricultural exports to the world's second-most-populous country.

3. Coding to end wildlife trafficking

India's first Zoonhackathon to find solutions to eradicate this threat- India's first Zoonhackathon successfully ended yesterday coinciding with the culmination of the Wildlife Week celebrations 2017. Zoonhackathon was organized for the first time in India by the U.S. Embassy, TRAFFIC India and WWF-India at the WWF-India Secretariat on 7-8 October 2017 and brought together young developers, designers, project managers, and subject matter experts to create applications, systems, and tools to help reduce demand for illegal wildlife products

4. India asks United States to review its position on totalisation pact

The first high-level trade engagement between India and the USA after President Donald Trump took charge, the differences between the two countries on market access and intellectual property rights (IPRs) came to the fore at the minister-level dialogue under the auspices of the 11th trade policy forum platform in Washington on Thursday. Commerce and industry minister Suresh Prabhu, during his discussion with the USA trade representative Robert Lighthizer on Thursday, adopted a firm stance on issues

ranging from trade deficit to price control for medical devices, officials said. India also raised the restrictions being imposed on H-1B visa programme and the issue of mismatch between USA visa and US social security regimes, wherein Indian professionals making social security contributions do not receive their due benefits upon their return to India.

5. GLOBALSOFT 2018 hosted by Indian Consulate in San Francisco

The Indian Consulate in San Francisco, in collaboration with Electronics & Computer Software Export Promotion Council (ESC) organized a presentation and discussion session on GLOBALSOFT on Oct. 27th at the SantaClara Convention Center, California. The event was attended by more than 100 IT professionals from Bay area and the West coast, according to a press release from the Consulate.

TOP COMMODITIES OF EXPORTS/IMPORTS TO STATES UNDER THIS POST'S JURISDICTION IN SEPTEMBER -OCTOBER 2018

Top Commodities of India Exports to States under this Post's Jurisdiction

| HS Code | Product | Value \$ | State |
|----------|--|-------------|------------|
| 84379090 | MACHINERY, EXCEPT ELECTRICAL | 354,868 | Alaska |
| 84193100 | AGRICULTURAL PRODUCTS | 35,215,769 | Arizona |
| 03021100 | FISH, FRESH/CHILLED/FROZEN & OTHER MARINE PRODUCTS | 743,217,639 | California |
| 61011010 | APPAREL MANUFACTURING PRODUCTS | 1,232,229 | Hawaii |
| 84713010 | COMPUTER AND ELECTRONIC PRODUCTS | 7,766,052 | Idaho |
| 98051000 | FOOD MANUFACTURES | 1,614,928 | Montana |
| 59031010 | LEATHER & ALLIED PRODUCTS | 25,972,967 | Nevada |
| 61011010 | APPAREL MANUFACTURING PRODUCTS | 40,002,478 | Oregon |
| 84452011 | TEXTILE MILLS PRODUCTS | 16,256,200 | Utah |
| 98020000 | CHEMICALS | 49,200,147 | Washington |
| 65069100 | PLASTICS & RUBBER PRODUCTS | 332,669 | Wyoming |

Source: Foreign Trade Division, U.S. Census Bureau

Top Commodities of India Imports from States under this Post's Jurisdiction

| HS Code | Product | Value \$ | State |
|----------|----------------------------------|---------------|------------|
| 98020000 | CHEMICALS | 537,339 | Alaska |
| 73110090 | TRANSPORTATION EQUIPMENT | 51,268,056 | Arizona |
| 84193100 | AGRICULTURAL PRODUCTS | 890,265,006 | California |
| 72042920 | WASTE AND SCRAP | 5,669,839 | Hawaii |
| 84713010 | COMPUTER AND ELECTRONIC PRODUCTS | 37,779,249 | Idaho |
| 84193100 | AGRICULTURAL PRODUCTS | 18,249,034 | Montana |
| 82079010 | PRIMARY METAL MFG | 1,589,885,323 | Nevada |
| 84713010 | COMPUTER AND ELECTRONIC PRODUCTS | 59,149,196 | Oregon |
| 98051000 | FOOD MANUFACTURES | 16,695,979 | Utah |
| 98020000 | CHEMICALS | 9,723,881 | Wyoming |

Source: Foreign Trade Division, U.S. Census Bureau

TOTAL EXPORTS/IMPORTS TO STATES UNDER THIS POST'S JURISDICTION YTD SEPTMBER -OCTOBER 2018

Exports from India to States under this Post's Jurisdiction

| State | 2015 (\$) | 2016 (\$) | 2017 (\$) | YTD (MAR) 2018 (\$) |
|------------|---------------|---------------|---------------|---------------------|
| Alaska | 2,152,153 | 5,273,335 | 2,944,686 | 1,490,161 |
| Arizona | 224,399,081 | 213,932,075 | 237,183,347 | 101,493,286 |
| California | 3,855,630,622 | 3,632,108,749 | 3,949,537,323 | 959,614,169 |
| Hawaii | 8,839,393 | 5,790,710 | 7,353,103 | 2,277,560 |
| Idaho | 14,100,519 | 11,273,403 | 17,815,286 | 8,130,478 |
| Montana | 21,649,743 | 2,281,820 | 4,979,671 | 1,809,763 |
| Nevada | 221,396,873 | 262,817,749 | 389,764,827 | 31,304,837 |
| Oregon | 140,653,944 | 132,326,754 | 172,763,994 | 42,183,825 |
| Utah | 85,084,540 | 98,595,480 | 103,552,344 | 28,199,040 |
| Washington | 452,733,326 | 361,830,153 | 424,890,608 | 106,189,656 |
| Wyoming | 6,957,939 | 3,386,747 | 2,651,827 | 1,045,806 |

Source: Foreign Trade Division, U.S. Census Bureau *Latest data as per Mar2018

Imports by India from States under this Post's Jurisdiction

| State | 2014 (\$) | 2015 (\$) | 2016 (\$) | YTD (DEC) 2017 (\$) |
|------------|---------------|---------------|---------------|---------------------|
| Alaska | 255,806 | 1,320,449 | 2,026,284 | 769,332 |
| Arizona | 73,130,917 | 102,718,442 | 114,368,708 | 157,528,131 |
| California | 5,270,535,205 | 4,568,402,045 | 5,129,286,116 | 5,014,628,185 |
| Hawaii | 794,002 | 9,766,185 | 15,308,110 | 10,070,427 |
| Idaho | 14,012,128 | 27,794,604 | 33,904,830 | 43,634,543 |
| Montana | 42,318,205 | 33,391,085 | 52,150,420 | 23,590,911 |
| Nevada | 567,849,540 | 1,720,866,386 | 812,179,250 | 1,798,617,635 |
| Oregon | 153,495,498 | 90,702,304 | 123,006,058 | 108,037,248 |
| Utah | 240,348,276 | 201,899,345 | 101,459,188 | 58,710,833 |
| Washington | 2,134,362,701 | 1,150,560,756 | 816,180,471 | 982,216,769 |
| Wyoming | 11,221,271 | 6,552,562 | 12,912,385 | 17,098,991 |

Source: Foreign Trade Division, U.S. Census Bureau *Latest data as per Dec 2017

TRADE ENQUIRES

Here are some of the trade enquiries that this post received during month of September - October 2018 and they have been attended to appropriately.

| Company | Exports from India |
|---|---|
| Suganthi Exports | Vegetables , spices and Jasmine Flowers |
| SR Exports | Agro Products , Textile & Coir products |
| VSURE Flex | Flexible PVC Hores and pipes, FIBC bags |
| Sunitha | Sweaters and Jackets |
| Evergreen International Exports and Imports | Fresh fruits . Vegetables and Super markets |
| Xpress Exports | Garments |
| MG Engineers | Pump Manufactures |
| VSG Internationals | Ladies fancy and simple readymade dresses. |